Fairex Inc. | 2020

Fairexpay

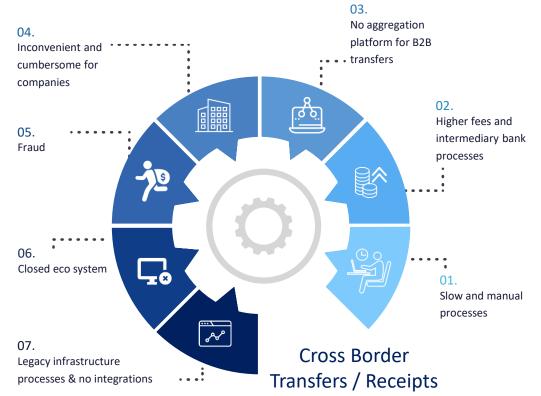
ENTERPRISE SAVINGS, SIMPLIFIED.

Cross Border Payments Digitally Transformed

www.fairexpay.com

Situation

Companies annually lose \$150Bn+ on FX cross border payments.



Our Solution

- A global, aggregation platform of leading regulated payment providers for execution of cross border payments enabling enterprises and business owners to save 3% - 7% on all the Fx payments in real-time.
- Easter, friction-less, end to end **Fx** transfers from one account to another anywhere in the world.
- We support 200+ countries and 130+ currencies.
- Savings visible in advance and Instant ROI (Return On Investment).

Trusted, Real time, 365 days, 24x7, Simple, User Friendly, Cloud/ SaaS, Secure, End to End, Hyper Personalization.



Overseas Vendor Transfers (AP)



International Accounts Receivables (AR)



Inter Company Transfers



Overseas Payroll

Who we are?

We are team of experienced finance, ERP and technology professionals with over 25 years experience in implementing and supporting financial systems and processes across global clients.

We (Fairexpay) pioneered the idea of bringing trusted, established, reliable currency exchange partners around the world on one platform to provide transparent & best exchange rates for businesses of all sizes.

Key features:

- Global cross border payments aggregator digital platform
- 3% 7% Savings | 200+ Countries | 130+ Currencies
- SAP | ERP | TMS Integration | Consulting | Strategic Advisory
- Forward contracts | Bidding
- Automation | Scheduling | Financing
- Digital wallet accounts (FCA Compliant)

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WHY FAIREXPAY?

PAYMENTS	FUNCTIONALITY	BENEFITS	INTEGRATIONS (SAP TMS ANY ERP)
 Real time FX rates & payment status updates. Freedom of choice to route the transfer with best partner. Forward contracts FX bidding Trade financing 	 Direct debit support in US, Canada, EU, & UK. Scalable & secure architecture. Batch file upload for bulk payments up to 10,000 beneficiaries at once. Custom workflows with approval process. 	 Zero intermediary bank fee / process. Wallet / virtual accounts functionality supporting 30+ currencies. 3% - 7% Savings Zero processing fees Instant ROI. 	SAP S/4 HANA SAP Business One

Our Strategic Partnerships

Strategic SAP development / Deployment Partner



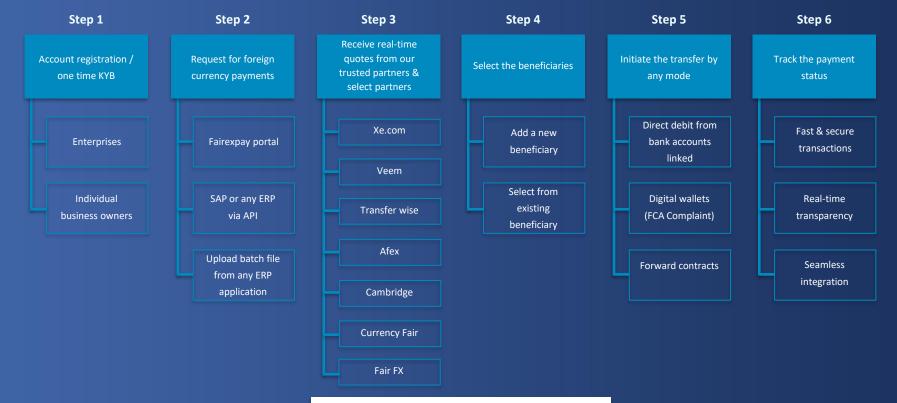
Regulated Money Transfer Service Providers



Global SAP rollout experts 450+ SAP

customers

Fairexpay Process Flow



Instant Return on Investment

Fairexpay API for SAP | ERP | TMS Integration:

SECURE

- Provides tighter control and visibility on payments with multi-level approval process.
- Fully fledged treasury integration.

STANDARD PROCESSES

- Global workflows enabled.
 - Inter-company integration solution.

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- Proven & trusted scalable solution.
 - Real time savings comparison.

CONTROL

- Tighter control & visibility with multi-level approval process.
- Reduced manual interventions.
- Choice of partners

AUTOMATION

- Automation of best rate / partner selection.
- Scheduling of payments
- Bidding functionality (under testing)
- Bulk Payments via batch file.

Our Approach

CONSULTING

- Understand the need and gaps in existing payments processes.
- Define and structure the use case.
- Define a business case and savings associated with international payments.
- Outline the org structure and workflows.
- Optimize the operational efficiencies.

DEPLOYMENT

- Gather the KYB documents.
- One time onboarding with partners.
- Define the workflows, approval processes as per the business verticals, subsidiary entities and global AR & AP.
- Automation & scheduling
- Two factor authentication process.
- Test transfers.
- Hand over.

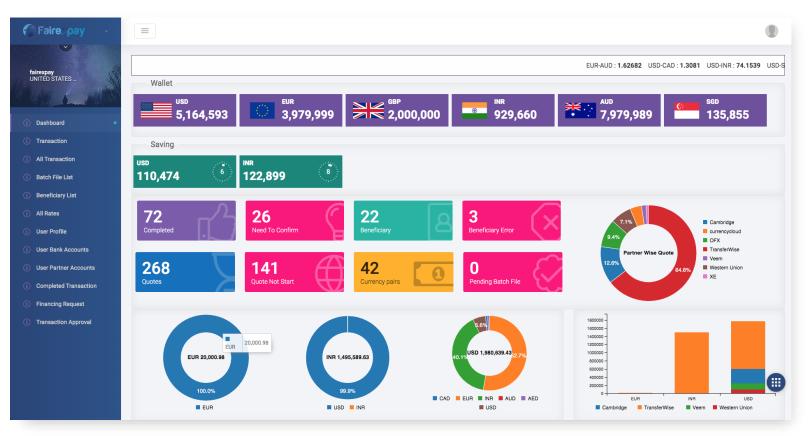
STRATEGIC ADVISORY

• Driven by best practices and Industry standards.

Case Study:

XYZ Trading, headquartered in the UK with subsidiaries in Brazil and UAE needed to make payments to both subsidiaries to fund cashflow requirements. XYZ's main relationship bank, ABC, agreed to receive payment instructions to debit their GBP account and transfer the foreign currency as instructed. Two transfers were made to the UAE both taking four days to complete but the FX rate shown on the transaction statement was way off the market and the fee was not going to be attractive especially for smaller amounts in the future. The transfer to Brazil took eight days to complete as ABC bank did not have a branch there and had to go through one intermediary bank. The fees were thus higher and again the FX rate was not keen. The subsidiary there had to borrow to fund its operations for the interim. An ABC bank representative suggested opening up foreign currency accounts to hold funds in advance to shorten the remittance time. Luckily, Bob Hughes, XYZ Trading's CFO heard about the Fairexpay platform and was amazed to be able to save up to 7% on future transfers with costs, timeframes and savings visible up-front.

Fairexpay Dashboard



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Our Locations

USA

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Fairex Europe

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For more information :

Visit our website www.fairexpay.com or Reach out to our savings expert on

sales@fairexpay.com